

#### Education Session No. 619: Opportunities in Private Equity

December 1, 2016 at 6:30 PM London

What have been the main trends in private equity this year? How has the current market environment changed investor demand for private equity? As the year winds to a close and investors pivot to opportunities in the new year, what are the key opportunities in private equity for the year ahead? Is the historically institutional private equity space becoming more diverse? How can private clients access private equity opportunities? Get the answer to these questions and more from our panelists, who have worked across the investment spectrum within private equity. After the discussion, network with panelists and peers over drinks.

#### **Participants**

Robert Clarke, Connection Capital Zoe Clements, Palatine Private Equity Tom Rush, Gateley Plc Claire Madden, *Moderator*, Connection Capital

**Event Details** 

Date: December 1, 2016
Time: 6 PM Registration.
We will begin *promptly* at 6:30 PM; please arrive early. Since it is disruptive to everyone when latecomers enter the session, those arriving after an education session has begun will only be admitted at the discretion of 100WHF and the host. Please note the start time on this invite and plan to arrive early.
Networking and cocktails will follow.
Host: Connection Capital
Location: Gately Plc
1 Paternoster Square, London, EC4M 7DX, United Kingdom - Directions
RSVP: RSVP Now

If you have any questions about this event, please contact the London Education Events committee.

This event is NOT FOR ATTRIBUTION. All 100WHF events are private events and we require that no one reports publicly on any aspect of them.

Admission to this event is free, but there is a £20 charge if you register and do not attend (even if you cancel in advance). No-show proceeds will be donated to SkillForce, the beneficiary of 100WHF's most recent UK philanthropic initiatives.

If you have no-show fees in arrears, the system cannot register you for an event. You can view and pay for any outstanding no-show fees online from your <u>Member Profile</u>

Space is limited. No walk-ins will be permitted.

#### **Biographies**

#### Robert Clarke, Non-Executive Partner, Connection Capital

Robert is a non-executive partner of Connection Capital LLP and chairs the Investment Committee. He has worked in the private equity industry for more than 20 years, first at Electra Partners and subsequently as a founding partner of Cognetas LLP. He was a leading member of the team that bought out Electra Partners from Electra Investment Trust in 1999 and a senior founding partner in Cognetas in the subsequent de-merger from Electra Partners in 2005. In his time at Electra / Cognetas he had direct involvement in a large number of transactions which generated an IRR of over 35% and was a member of the investment committee from 1993 until he left Cognetas in 2008. He also has extensive experience of fundraising (more than €2bn), investor reporting, management of a private equity firm and board representation in portfolio investments. Now an active angel investor, he supports and advises small companies in their development and provides consulting advice to private equity firms. A chartered accountant by training, he spent his early career with Price Waterhouse in audit and insolvency before joining Electra in 1987.

# Zoe Clements, Partner, Palatine Private Equity

Zoe joined Palatine in October 2016 from Electra Partners. She has over fifteen years of private equity experience, including ten years at LGV Capital focussing on mid-market UK buyouts, and four years at Royal Bank of Scotland in the Leverage Finance team. She has worked on mid-market deals across wide range of industry sectors including the acquisition of Air Energi from Palatine in 2012, and her board seats have included South Lakeland Parks, ABI, Photobox, Daler-Rowney, Craegmoor and Snow + Rock. Zoe is a graduate of the London School of Economics, and she qualified as a Chartered Accountant with PricewaterhouseCoopers.

#### Tom Rush, Senior Associate, Gateley Plc

Tom is a Senior Associate in the Gateley Corporate team focussing on public company transactions, private equity investments and mergers and acquisitions. He is primarily based in the Gateley Birmingham office, but travels widely supporting his clients and colleagues. Tom acts for corporates, financial institutions and entrepreneurs. His key clients include Connection Capital, Cantor Fitzgerald Europe, Franchise Brands plc, Real Estate Investors plc, Roxhill Developments, Stuart Turner, Sevacare and Stone Computers.

#### Claire Madden, Founding Partner, Connection Capital

Claire is a founding partner of Connection Capital. She heads up all of CC's activities in respect of our investments in both Alternative Asset Funds and Commercial Property, and in addition to her role as a member of our Investment Committee, she also has overall responsibility for all aspects of marketing strategy, business development and client services for Connection Capital as a whole. Claire, a former Investment Executive with 3i plc, has extensive experience of the private client investment industry. In 2002 she co-founded Hotbed Limited, a start-up business which went on to become the UK's leading private investor syndicate with more than 700 members who invested in excess of £160m between 2002 and 2008.

# 

# About Connection Capital

Connection Capital enables its clients to build portfolios of self-selected, direct investments in private equity, commercial property and alternative asset funds, as part of an organised syndicate.

With c.£170m under management, we provide a fully managed service whereby clients are free to choose, on a case by case basis, their own private equity, commercial property and alternative asset fund investments.

We find the opportunities, negotiate the terms, manage the due diligence process and prepare the legal documentation on behalf of our clients, although the decision to invest, or not, sits with each individual investor. We also actively manage the investment portfolio from 'completion' to 'exit', providing regular, scheduled reviews and valuations on all investments.

# About 100 Women in Hedge Funds (<u>www.100womeninhedgefunds.org</u>)

100 Women in Hedge Funds is a global, practitioner-driven non-profit organisation serving over 15,000 alternative investment management investors and finance professionals in 21 locations through education, peer engagement, and philanthropic initiatives. Formed in 2001, 100 Women in Hedge Funds has hosted more than 600 industry education events globally, connected more than 400 senior women through Peer Advisory Groups and raised over \$40 million gross for philanthropic causes in the areas of women's and family health, education and mentoring.