



Opportunities and Trends in Real Estate Investing

March 24, 2015 at 6:30 PM
London

As the real estate market emerges from recovery, new opportunities and trends arise. Get the latest view on leading developments from a panel of investment professionals and managers active in this area. Panelists will address a range of issues, from the evolution of the market since 2008 to critical future entry points into the growing space. Get your most pressing questions answered in the post-panel Q&A and afterward network with industry specialists.

Participants

Justin Brown, BlackRock
Joan Kramer, Kennedy Wilson Europe
Anne O'Dwyer, Duff & Phelps
Toby Phelps, GreenOak
Peter Coyne, *Moderator*, Duff & Phelps

Event Details

Date: March 24, 2015

Time: 6 PM Registration.

We will begin *promptly* at 6:30 PM; please arrive early. Since it is disruptive to everyone when latecomers enter the session, those arriving after an education session has begun will only be admitted at the discretion of 100WHF and the host. Please note the start time on this invite and plan to arrive early.

Networking and canapés will follow.

Host: Duff & Phelps

Location: The Shard, 32 London Bridge Street, **London**, SE1 9SG, United Kingdom

RSVP: [RSVP Now](#)

If you have any questions about this event, please contact the [London Education Events](#) committee.

This event is NOT FOR ATTRIBUTION. All 100WHF events are private events and we require that no one reports publicly on any aspect of them.

Admission to this event is free, but there is a £20 charge if you register and do not attend (even if you cancel in advance). No-show proceeds will be donated to The Art Room, the 2015 beneficiary of 100WHF's UK philanthropic initiatives.

If you have no-show fees in arrears, the system cannot register you for an event. You can view and pay for any outstanding no-show fees online from your [Member Profile](#)

Space is limited. No walk-ins will be permitted.

Biographies

Justin Brown, Managing Director, BlackRock

Mr Brown is a member of BlackRock's Real Estate Team. He is the portfolio manager of the BlackRock UK Property Fund and is responsible for management and performance of the Fund. He leads a team of investment professionals dedicated to the management of the Fund.

Prior to joining BlackRock in 2012, Mr. Brown was the Portfolio Manager for the UBS Triton Property Fund at UBS Global Asset Management. He has worked within the UK property industry for 15 years focusing primarily on fund management and investment.

Mr Brown earned a BEc degree from University of Tasmania (Australia) in 1993, a Post Graduate Diploma in estate management from Southbank University in 1999, and qualified as a Chartered Surveyor in 2000.

Joan Kramer, Managing Director, Kennedy Wilson Europe

Joan Kramer is responsible for the origination and purchasing of commercial real estate loans in Europe for Kennedy Wilson as a managing director of Kennedy Wilson Europe, a role she has held since 2012.

Ms Kramer was previously a managing director of Kennedy Wilson Commercial Investment Group from 2010 to 2012. Ms Kramer has 25 years' experience in commercial real estate including, originating NPL purchases, underwriting, workouts and real estate owned portfolio management. Ms Kramer was previously with Marathon Asset Management as a managing director in charge of all real estate origination and portfolio management in the western United States. Prior to joining Marathon Asset Management, Ms Kramer worked at Merrill Lynch Capital from 2002 to 2006 where she was a director and sales manager overseeing Merrill's real estate production offices in Los Angeles and San Francisco. From 1996 to 2002, Ms Kramer worked at GE Capital/Heller Financial, where she spent eight years in various real estate roles, including originating both bridge and mezzanine loans as well as national and international purchases of distressed debt portfolios. Ms Kramer was also national portfolio manager for Heller Financial where she managed a national team. Ms Kramer is a Certified Public Accountant and received a Bachelor of Science in Accounting from Northern Illinois University.

Anne O'Dwyer, Managing Director, Duff & Phelps

Anne O'Dwyer is a managing director in the Dublin office and is responsible for the overall management of trading appointments. Having come from an auditing background Anne brings her extensive experience in providing accounting, advisory and restructuring services to a broad range of clients. Her sectoral expertise includes construction, retail, financial services, hotel and leisure and health.

Anne has advised a number of financial institutions, state agencies and companies on strategic restructuring options. She has also led a large number of formal recovery and insolvency assignments to include Mount Carmel Hospital, Ritz Carlton - Powerscourt, Michael McNamara & Company and Belmayne Ireland Limited.

Toby Phelps, Partner, GreenOak

Toby is a Partner at GreenOak and responsible for its overall European business. Previously, he was CEO at Investa Office Fund, an Australian REIT with a market cap of A\$2bn and a \$2.7bn portfolio of office buildings. Before that he was a Managing Director in GreenOak's London office, and was part of the founding team where he supported the creation of the business. Previously, Toby was Managing Director and Head of UK for Tishman Speyer Properties in London. Before moving to Tishman, Toby was Managing Director, Head of UK and European Hotel Investing for Morgan Stanley Real Estate where he managed a £3bn UK portfolio and a €1.5bn European hotel portfolio. Toby started his career at Jones Lang LaSalle in London.

Peter Coyne, Director, Duff & Phelps

Peter Coyne is a director in the Dublin office with the Property Asset Management Team. Peter leads the specialist property team in wide-ranging property asset management and development assignments and currently oversees NAMA's McNamara Connection property portfolio (in Statutory Receivership).

Prior to the establishment of the Property Asset Management Team, Peter was involved in a wide range of consultancies including asset management, area regeneration and development strategy for both the private and public sector in Ireland and Internationally. He has served as Project Director for various major projects including the Dún Laoghaire Harbour development Masterplan, the Grangegorman development Masterplan & Strategic Plan (Dublin), the Derry~Londonderry Regeneration Plan (2006) and a 25 ha development on Bahrain's waterfront. Peter is a Professional member of the both the Royal Institute of Chartered Surveyors and the Society of Chartered Surveyors of Ireland. Peter has an MBA from the University of Glasgow.



About Duff & Phelps

Duff & Phelps is the premier global valuation and corporate finance advisor with expertise in complex valuation, dispute and legal management consulting, M&A, restructuring, and compliance and regulatory consulting. The firm's more than 2,000 employees serve a diverse range of clients from offices around the world. For more information, visit www.duffandphelps.com.

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