



**100 women in
hedge funds®**

**Education Session No. 232:
Lugano - Milano's First Education Session: Alternative UCITS Distribution**

November 25, 2010 at 6:30 PM
Milano

Following our launch event in Lugano, we are pleased to announce the first of many education sessions that will take place in Milano and Lugano, inaugurating 100WHF's expansion into the two financial capitals of the Italian-speaking world.

Whereas historically private placement has been the most common method of distribution for alternative funds based onshore, with target investors being large institutional type entities or sophisticated or professional investors, the application of UCITS III to alternative investments brings the possibility of distributing these types of products to mass retail or affluent individuals.

Our expert panel will discuss the main issues involved in distributing Alternative UCITS, such as:

- * Distribution Opportunities for Alternative UCITS
- * The pros and cons of the different platforms and services available
- * Distribution of UCITS outside the EU
- * Implications for non EU based asset managers

Tell your friends and colleagues about this event! In order to attend, they will need to complete the one-time, FREE, registration process. To request a copy of our *non-registered members invite*, with directions for registration, or for other clarifications, please send us an email at at luganomilano@100womeninhedgefunds.org.

Registration for this event will close November 24 at 18:00.

Participants

Fiona Bassett, Deutsche Bank
Romeo Battigaglia, Simmons & Simmons
Mihai Lezius-Doncel, Natixis Alternative Investments
Licia Megliani, AllfundsBank SA
Stefano Gaspari, *Moderator*, MondoHedge

Event Details

Date: November 25, 2010

Time: 6 PM Registration.

We will begin *promptly* at 6:30 PM; please arrive early. Since it is disruptive to everyone when latecomers enter the session, those arriving after an education session has begun will only be admitted at the discretion of 100WHF and the host. Please note the start time on this invite and plan to arrive early.

Networking and canapés will follow.

Host: Deutsche Bank

Location: Carlton Hotel Baglioni
Via Senato, 5, Milano, 20121, Italy

RSVP: http://www.100womeninhedgefunds.org/pages/event_registration.php

This event is NOT FOR ATTRIBUTION. Space is limited. No walk-ins will be permitted.

Biographies

Fiona Bassett, Head of Alternative UCITS III, Deutsche Bank

Romeo Battigaglia, Head of Financial Markets Italy, Simmons & Simmons

Romeo Battigaglia is the Financial Markets Italian Practice Head, based in our Rome office. Romeo has extensive knowledge of derivatives (both credit and equity), structured products (including insurance financial products), financial instruments, asset management, investment funds and market regulation.

Romeo has recently advised domestic and international investment banks, including Credit Suisse, JP Morgan and Nomura on derivatives transactions and structured products for distribution to retail and institutional investors and also financial institutions such as Barclays, Brevan Howard, Marshall Wace, Schroders and Scottish Widows on the promotion of investment funds into the Italian market.

He is a regular speaker at seminars and author of several articles on financial services, financial instruments, asset management, investment funds and market regulation. Romeo is mentioned in all main legal directories as a debt capital markets, derivatives and investment funds expert

Mihai Lezius-Doncel, Head of Risk Management, Natixis Alternative Investments

Mihai has joined Natixis in November of 2006, and has become co-Head of the Sixtina managed funds platform in October of 2009, in charge of business development. He has been helping in the development of the platform as a multi-user tool for investment in the Hedge Funds' space.

Before joining NAI, Mihai was in charge of business development at Celestar Capital advisors (2004-2006). Previously, he held various positions in sales of European equity and equity derivative products. From 1996 to 2002 he was with HSBC-CCF Securities, where he was responsible for Southern European and Swiss markets, based in Paris and London (1996-2000). From 1991-1996 he held various positions at Oddo et Cie (1994-1995) and Groupe Crédit National (1991-1994), mostly in marketing towards institutional clients in Italy and Spain.

He began his career at SG Warburg PLC (1989-1991), as a marketer. Mihai holds an undergraduate degree in Hotel Administration, and a Masters from Cornell-Essec, Paris, France. Mihai speaks five languages fluently: French, English, Spanish, Italian and German.

Licia Megliani, Regional Manager Southern Europe & EEC, AllfundsBank SA

She is the Regional Manager Southern Europe & EEC and Country Manager of the Italian Branch of AllfundsBank S.A. in Milan.

Licia graduated in 1993 with a degree in Business Administration at Università Commerciale L. Bocconi, Milan. After a short period at Reuters she moved to American Express Bank Ltd " Private Banking Division; in 1995 she joined in Allianz Bank SpA (former Rasbank SpA) as a Relationship Manager and also dealt with Asset Manager, Financial Advisors and HNWI (1995/98).

After 2 years with Arca SIM SpA (now Meliorbanca SpA) where she covered a position as a Private Portfolio & Relationship Manager, she joined UniCredit Group SpA as Head of Product Department (banking, trading, insurance & asset management) at UniCredit Xelion Banca - the Group Financial Network Company. She held this position until October 2008.

Stefano Gaspari, CEO, MondoHedge

Stefano Gaspari has been CEO of MondoHedge Spa since March 2008 after having been General Director from 2006 to 2008, and joining the company in 2004.

From June 2002 to June 2004 he managed and developed the database of mutual funds of Bluerating, and he also had sales tasks for the software made by S&P, Bluerating's partner. He was born in Bergamo in 1977 and graduated in Business Administration with a focus on Corporate Finance at Università Luigi Bocconi in Milano with a final thesis entitled: "The volatility of multiples in the telecommunication industry and problems concerning company evaluation".

MondoHedge, the first and only multimedia Italian information provider entirely dedicated to hedge funds, was founded in 2001 and it is considered by asset management companies, institutions and external players as the most important and influential reference point for hedge funds in Italy.

About Deutsche Bank

Deutsche Bank is a leading global investment bank with a strong private clients franchise. Its businesses are mutually reinforcing.

A leader in Germany and Europe, the bank is continuously growing in North America, Asia and key emerging markets.

With over 82,500 employees and about 2,000 branches in more than 70 countries, Deutsche Bank offers unparalleled financial services throughout the world.

About 100 Women in Hedge Funds (www.100womeninhedgefunds.org)

100 Women in Hedge Funds is a global, practitioner-driven non-profit organization serving over 10,000 alternative investment management investors and professionals through educational, professional leverage and philanthropic initiatives. Formed in 2001, 100 Women in Hedge Funds has hosted more than 200 events globally, connected more than 150 senior women through Peer Advisory Groups and raised in excess of \$17 million for philanthropic causes in the areas of women's health, education and mentoring. For more information about 100 Women in Hedge Funds, please visit www.100womeninhedgefunds.org.

Give Back

100 Women in Hedge Funds provides a 'Give Back' program that enables members to match their resources (time, access, financial) to projects that will help us expand our successful initiatives. Visit http://www.100womeninhedgefunds.org/pages/give_back.php today and tell us how you can help.

100WHF *Connect!*

Get *Connected* today! Visit http://www.100womeninhedgefunds.org/pages/membership_connect.php for details and to sign up.

100WHF Access Fee

Have you paid your access fee? If not please go to https://www.100womeninhedgefunds.org/pages/member_payment.php. We appreciate your continued support!