



**Which Relationships Are Making or Breaking Your Career -  
Come Find Out  
Wednesday, October 4, 2006 at 5:00 pm**

Please join us as Virginia Russell, President of Russell Consulting, and three members of her team share ideas on the skills necessary to propel your career to the next level. Specifically, Virginia will identify seven distinct relationships necessary for success within an organization and offer advice on how to improve them. In addition, her panel will address topics such as assertiveness, conflict management, and bringing your authentic self to the workplace, as well as how to transform your style from manager to coach.

**Event Details**

Date: Wednesday, October 4, 2006

Time: **5:00 Registration**

We will begin *promptly* at 5:45; please arrive early to get through security

Host: Credit Suisse

Location: One Madison Avenue  
Auditorium

RSVP: [http://www.100womeninhedgefunds.org/pages/event\\_registration.php](http://www.100womeninhedgefunds.org/pages/event_registration.php)

***Admission to this event is free, but there is a \$25 charge if you register and do not attend (even if you cancel in advance). No-show proceeds will be donated for the benefit of Teach for America and Building with Books, the recipient of this year's Gala donations.***

***Space is limited. No walk-ins will be permitted to attend.***

***This event is NOT FOR ATTRIBUTION.***

## **Biography:**

Virginia Russell is President of Russell Consulting, a company that offers a wide variety of soft skills training programs as well as coaching and recruiting to Fortune 500 corporations, law firms, and non-profit organizations. A partial client list includes: The New York Stock Exchange; Morgan Stanley; JPMorgan Chase; Lehman Brothers; Colgate Palmolive; New York Weill Cornell Medical Center; Eli Lilly, The American Cancer Society Chadbourne & Parke; LeBoeuf, Lamb & MacCrae; Weil, Gotshal & Manges; and Ropes & Gray.

As the Marketing and Training Director for the New York corporate training division of Career Education Corporation, Virginia created and marketed off-the-shelf and customized training programs. She sponsored and hosted client luncheons and acted as media spokesperson for the division appearing on CNNfn and Good Day New York. She has been featured in print in The New York Times, Crain's New York Business, The Stamford Advocate and various trade publications.

Before joining Career Education Corporation, Ms. Russell was an independent performance management coach, consultant and trainer delivering corporate training programs as well as outplacement seminars for all levels. Her background also includes human resources positions in the financial services, education, international trade, publishing, and advertising areas.

Virginia personally coaches women at various organizations in the mastery of their performance issues including Leadership, Managerial, Communications, Interpersonal, Emotional Intelligence, Political Savvy, Teambuilding, Professional Presence, etc. – skills critical to the success of women in business today. She also spent three years as a consultant in the Career Services Center at JP Morgan Chase coaching employees in career transition. Virginia completed her Professional Certified Coaching training at Coaches Certification Institute and is a member of the International Coaching Federation.

She holds a Bachelor of Science degree in Human Development with a minor in Career Counseling from the State University of New York. Professional study includes programs in Organization Development, Group Dynamics, Teambuilding, Curriculum Design and Train the Trainer. She received her outplacement training from Right Management Associates and is a certified user of the Myers Briggs, Emotional Intelligence, and Enneagram instruments. She is a member of Citibank's Women & Co., The New York Association for Psychological Type, Organization Development Network of New York, New York Women in Communications, New York Women Business Owners and National Association for Female Executives. She is a former member of the Board of Advisors of Network, the career center of the Partnership for the Homeless.

## **Nancy Snell**

Nancy Snell has a B.A. degree in psychology from Syracuse University. She graduated and received her certified executive coaching credentials (CEC) from IPEC in 2004. She then completed Coach University's Core Essentials Program where she trained exclusively. Nancy specializes in business and workplace issues and is passionate about helping people who are struggling with stress management and work/life balance. She also works with Adults with ADD and uses her expertise to help professionals conquer information overload. On the business side,

Nancy is a seasoned professional with a successful 25+ year background in broadcast television media buying and sales, marketing, consulting and new business development. Nancy is a member of the NYC Chapter of the International Coach Federation where she served as a Board Director in 2005.

### **Marianne Melley**

Marianne Melley received her B.A. in Psychology from Fordham University and her graduate degree in Education and Counseling from Hunter College. She has been conducting seminars for major corporations, government agencies and non-profit organizations both domestically and internationally for the past 12 years. Marianne is a member of IACMP's New York Coaching Special Interest Group on Communications. Her audio and video tapes on Conflict Resolution are being used for training purposes throughout the world. Marianne is a highly sought after trainer and one-on-one communications coach and has conducted seminars and workshops for Russell Consulting at the following companies: The New York Stock Exchange; The College Board (New York, San Jose, New Jersey, Chicago); Merrill Lynch; Milbank Tweed, Hadley & McCloy (Los Angeles, Washington, D.C., New York); The National Basketball Association; TSI Worldwide Communications; Eli Lilly, BMG Public Relations, The American Cancer Society.

### **Deborah Roth**

Deborah Roth holds a BA in Psychology & Education from Mount Holyoke College and a Master's Degree in Psychology from Lesley University. She is a graduate of Coach University and received her Professional Certified Coach credentials through the International Coach Federation where she has been a featured speaker. After spending 13 years in the corporate world as an employee benefits consultant and trainer, she was a co-owner in a small business before opening her private coaching practice. Her passion is guiding women to bring their authentic selves to work and to re-balance their lives, both professionally and personally, by naming their core values and creating goals and visions from which to take action. Deborah is also a certified Inter-faith minister. She is currently working on her second book entitled: "Circle of One: The Joy of being a Self-centered Woman". Her first book, is entitled "The Authentic Woman Playbook" and she also has a chapter in the book, "101 Great Ways to Improve your Life" along with such notables as Jack Canfield, Richard Carlson, and Alan Cohen.